

#### "Using Social Media to Make the Case for the Liberal Arts"

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EARLY TO BED, EARLY To Rise, Work Like Hell and Advertise.

QUOTEHD.COM

Ted Turner American Entrepreneur



#### **SHSU context**





### **Goal #1: Tell our story to multiple audiences**

- Students (current and potential)
- Faculty and staff (current and potential)
- Alumni
- **Broader community** (university and beyond)
- Advisory board members
- Friends and potential friends



### Goal #2: Easy, cheap, effective, and sustainable

- Easy
- <u>Cheap</u>
- Effective (measured by)
  - Likes
  - Shares
  - Content contributions
  - Mentions in SHSU electronic and print publications
  - Media coverage
- <u>Sustainable</u>
  - 2 posts per week



### **Social media**

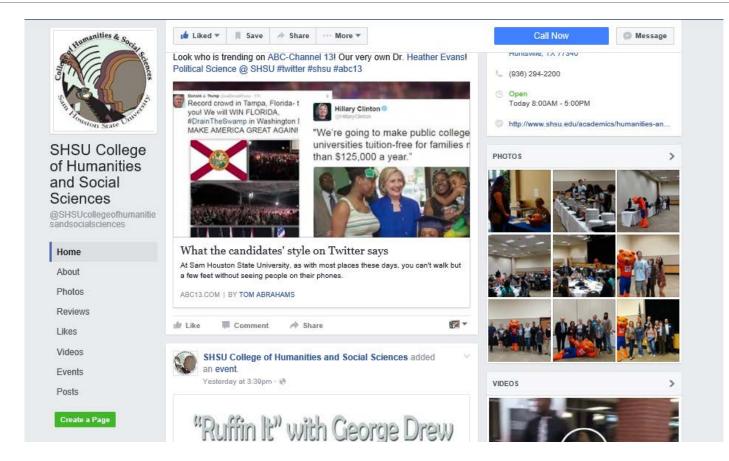




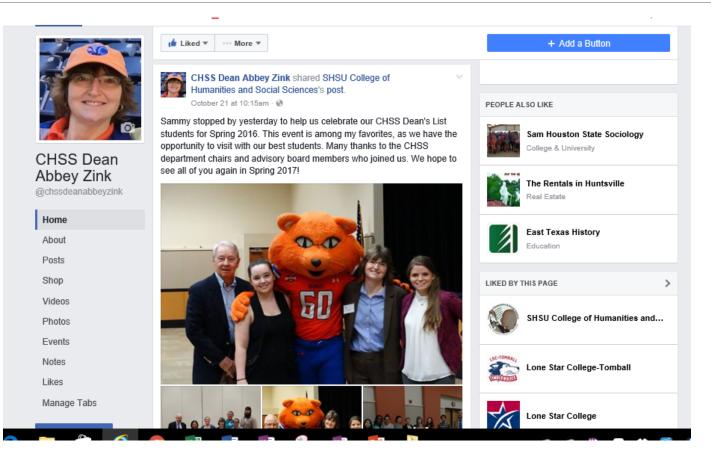
# Multiple accounts

- College of Humanities and Social Sciences
  - Facebook
  - LinkedIn
- As Dean
  - CHSS Dean Abbey Zink (public figure/Facebook)
    - Allows me to "like" and "comment"
  - LinkedIn (primarily advocacy for liberal arts)
- Advantages: Easy cross-promotion and sharing of content with goal of reaching multiple audiences

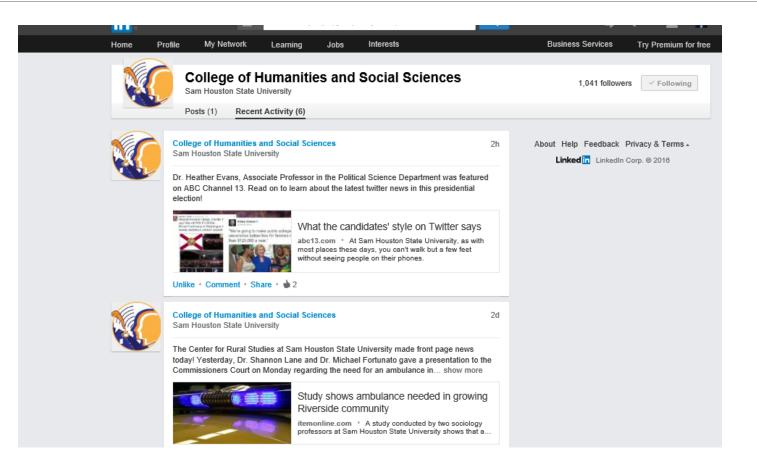
### **CHSS Facebook**



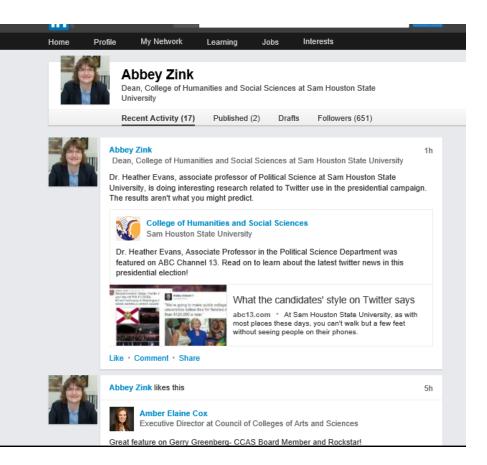
# CHSS Dean Abbey Zink



# LinkedIn: CHSS



# LinkedIn: Zink



# How?



### **Early results**

- Likes/followers
  - CHSS Facebook 592
    - Orientation activity
  - CHSS LinkedIn 1,041 likes
- Increased "shares" and cross-promotion within CHSS and across SHSU
- Increased sharing of **"good news"** and original photos
- Increased mentions in SHSU communications (sliders, Facebook, campus publications)
- Increased **media coverage** of CHSS



# What attracts the most interest

- **1. Students** (profiles, achievements, activities)
- 2. Student clubs (activities, achievements, study away)
- **3. Student contests** (photos with faculty on first day, for example)
- 4. Faculty and student collaborations
- 5. Faculty achievements
- 6. Shared **media mentions**
- 7. CHSS events

# "Local" advertising



### Career workshop

#### STAND OUT In Today's Job Market

ARE YOU PREPARED TO COMPETE IN TODAY'S JOB MARKET?

Learn the newest, results driven techniques to:

Brand Yourself Create a Compelling Resumé and Cover Letter Demonstrate Your Strongest Soft Skills (and strengthen your weakest) Develop Your 30 Second Elevator Pitch

Come dressed to have a complementary professional headshot photo taken! Chances to win a \$25 gift card to Barnes and Noble! Giveaways available!

September 26 at 3pm – 5pm LSC 304 September 27 at 12:30pm – 2:30pm LSC 315

Presented by: Terri Jaggers Clinical Assistant Professor & Director of Internships College of Humanities and Social Sciences Department of Communication Studies Sam Houston State University





Prof. Terri Jaggers

# **Questions?**

### A Space to Make our Case: The Liberal Arts Edge Lounge and Website Gregory M. Sadlek November 3, 2016



# Challenges

- In the context of public skepticism about the value of a liberal arts education, we needed a way to market the value of liberal arts degrees to incoming and current students (and their parents)
- My college comprises the fine arts, humanities, and social sciences at Cleveland State. We do not have a single, iconic building. We needed a space that can be the symbolic center to the college.

# A Model

- Dean Ann McCall's "Liberal Arts Advantage" website at the University of Denver.
- The College Office she set up for interacting with potential students.
- Problem: we could recreate a similar website, but we could not staff an office.
- Solution: create an open lounge in a hightraffic area in our Main Classroom Building

# Process to implement

- Worked with Provost to get possession of a space with high student traffic.
- Worked with University Marketing and University Architect's Office to design the space.
- The CLASS Communications Director designed posters, display boards, and website (with help of University Marketing).
- I myself wrote much of the narrative for website and floating panels.
- Worked with a faculty member in our Film Program to get CLASS TV up and running.
- Total cost to college = \$133,000
- The whole project took about one year to accomplish.

### The Website



WELCOME TO THE

LIBERAL ARTS EDGE

**Transferrable Skills** 

#### College of Liberal Arts and Social Sciences >

#### THE LIBERAL ARTS EDGE

Explore CLASS

What is Liberal Arts?

Earnings Potential

Transferrable Skills

Event Info

Alumni Interviews

#### Mailing Address

College of Liberal Arts & Social Sciences 2121 Euclid Ave., RT 1822 Cleveland, OH 44115-2214

Campus Location Rhodes Tower, Room 1822 1860 East 22nd Street Phone: 216.687.3660 class@csuohio.edu

WELCOME!

The Liberal Arts Edge

#### THE LIBERAL ARTS EDGE **OUICK LINKS**

Arts Calendar

#### NEWS

"The Innerlink" Spring 2016 05/19/16 The Arts at CSU | April, May & Summer 04/05/16 "The Innerlink" Fall 2015 12/04/15

#### RECENT CSU NEWS

Freshman Class 08/29/16 Meet CSU's Newest Faculty members 08/24/16 CSU, CMSD and Cleveland Foundation Partner... 08/17/16

more

#### **CONNECT WITH THE** LIBERAL ARTS EDGE 🔁 🐽 in f

found in multiple locations across campus. Here students, parents, and visitors can learn more about the work of this complex college, which houses twelve departments and schools as well as several interdisciplinary programs in the fine arts, the humanities, and the social sciences. The college is a hub of exciting activities in such areas as theatre and music, philosophy and comparative religion, communication and economics. While great literature and art find a place of honor in our halls, group structures and social challenges also engage our attention. In short, studies of human diversity, language, history, and creativity center our efforts.

Welcome to the Liberal Arts Edge Lounge! The lounge is a focal point for the College

of Liberal Arts and Social Sciences (CLASS), whose departments and offices can be

**Earning Potential** 

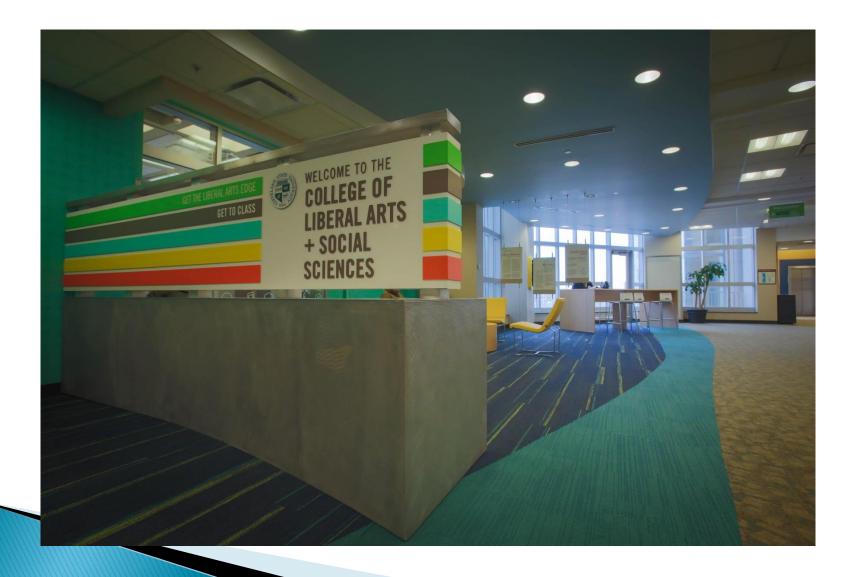
Engaged learning takes place both inside and outside the classroom in CLASS. The college is not only committed to full engagement with the local community in which we reside but also engaged internationally, having study abroad programs and partnerships with institutions in such countries as France, Hungary, Slovenia, Korea, and China.

more »

CSU Welcomes Record Breaking



# The Lounge—Looking North



# Looking South



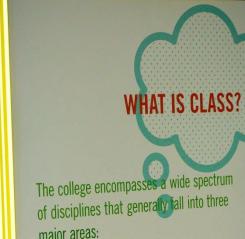
# Another View with CLASS Television



# Our Messages in Brief



# What is CLASS?



major areas: in this division include English, History, The Social Sciences study how human

beings function in groups, how groups and societies interact with each other, and how groups empower or marginalize individuals or subgroups. Major programs in this division include Anthropology; Black Studies; Communication; Communication Management; Journalism and Promotional Communication; Film, Television and Interactive Media; Criminology; Economics; Political Science; Sociology; Social Work; and Women's and Gender Studies.

The Humanities explore how humans perceive themselves and the world, how belief systems and values inform the judgments and the choices people make, and how we communicate. Major programs

Linguistics, Spanish, French, Philosophy, and Comparative Religion.

The Fine and Performing Arts reveal humans at their most creative - in their ability to shape and transform how we see, hear, and order the world around us. Major programs in this discipline include Art, Music, and Theatre.

Liberal Studies is a broad and interdisciplinary program of study that crosses the boundaries of science, social science, and humanities.

### Opening Reception: March 3, 2016



# **Cutting the Ribbon**



# Evaluation

- The Lounge has become a popular place for CSU students to hang out. There is always someone studying there.
- Tours for prospective CSU students and their parents are routinely taken through the Lounge.
- It's too early to judge whether or not this will help to substantially increase college headcount.
- We need better direction finding signs from the Lounge to our CLASS Advising Center, which is located one floor above.

# Mixed enrollment results

- The number of u/g majors in CLASS programs is down 0.4% from fall 2015 to fall 2016. (Matches numbers for university as a whole)
- This is actually good news: The recent trend has been significantly dropping college headcount.
- The number of u/g student credit hours produced in CLASS this fall is up 2.3% (Better than the university as a whole.)
- The number of majors in Black Studies (+27%), Communication (+16%), English (+5%), History (+21%), Music (+7%), Political Science (+7%), and Theatre (+7%) are up from fall 15 to fall 16.
- The number of majors in other programs fell somewhat: Art, Criminology, Sociology, and Anthropology, Economics, Philosophy, Religious Studies, Social Work, World Languages.

# **General Conclusions**

- You need significant internal or external funding to get this done.
- You need cooperation from other university offices like Admissions, Marketing, and Architect's Office.
- Having a college Communications Officer who can "tend" the lounge and website on a continuing basis is essential.
- If you want your own "TV channel" you need to figure out how to make it sustainable.
- Lounges like this one can indeed become a source of pride and identity for the college.
- And they make our case for the liberal arts to both internal and external audiences.