



What do Bosses do?

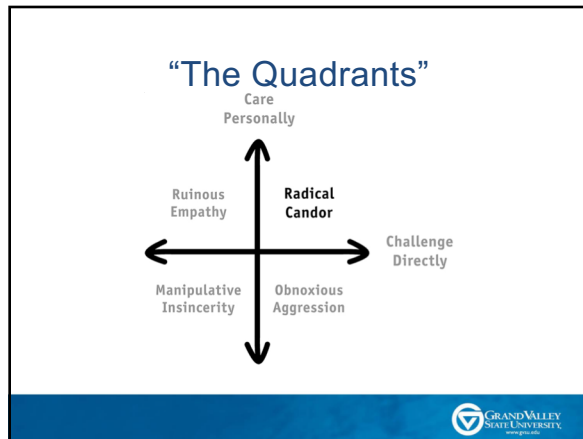
- Guide a team to achieve results
 - Guidance
 - Team-building
 - Results
- Relationships, not power, drive you forward
- Everyone is watching you
- Persuade, pay attention, connect
- Build radically candid relationships



What is Radical Candor?

- Care Personally
 - Actually care about employees
 - Ask and share more of yourself
- Challenge directly
 - Tell when work is, and isn't good enough
 - Deliver hard feedback
- Care and challenge seem to not go together





Employee motivation

- Growth Management
- Excellent Performers
- Excellent Performance/Gradual Growth Trajectory
 - Recognize, reward, but don't promote
 - Fair ratings
 - Recognition
 - Respect
 - Dangers of promotion obsession

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Establishing Trust

- Accept and act on your praise and criticism
- Be clear about success and failure
- Expect this behavior two ways
- Embrace their role on the team
- Focus on getting results

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Establishing Trust

- Be real
- Focus on results
- Stay centered
- Free at work
- Socializing at work
- Respect boundaries



Why bother?

- Happy people are more productive
- Keep it professional vs. bring your whole self to work
- Radical Candor is caring
- Radical Candor is culturally relevant



Moving toward Radical Candor

- Start asking for criticism
- Balance praise and criticism
- Obnoxious Aggression vs Radical Candor
- Use easy encounters as the basis for more challenging ones



Emotional Intelligence

- Recognize and acknowledge your own emotions
- Manage your reactions
 - Acknowledge others' emotions
 - Ask questions
 - Do not add your own guilt
 - Do not direct others' reactions
 - Provide outlets
- Gender and Cultural Intelligence



Receiving Guidance

- Solicit impromptu guidance
- Make criticism safe and natural
- Take time to fix problems



Giving Guidance

- Be humble
- Be helpful
- Be immediate
- Be present
- Gauge and track guidance



Guidance techniques

- Prevent backstabbing
- Peer guidance
- Skip level meetings



Performance reviews

- Solicit feedback
- Write it down
- Consciously make schedule
- Forward/back
- Check-in



Avoiding boredom and burnout

- Career conversations
 - life story
 - dreams
 - 18-month plan
- Growth management
 - What do employees need?
 - Organize and plan



Meeting types

- 1:1 Conversations
- Staff Meetings
- Think Time
- “Big Debate” Meetings
- “Big Decision” Meetings
- All-Hands Meetings
- Meeting-Free Zones
- Kanban Boards
- Walk Around
- Be Conscious of Culture



Case Study Examples

- Working successfully with a Department Chair
 - Repeated clashes with senior colleague
 - Candor in multiple directions
- Less successful example
 - missed deadlines, policy ignored
 - Crisis -> collective radical candor upward (crucially, with a boss who invites critique)
 - Result: explosion resulting in multiple opportunities for candor



Staff example

- Established senior staff member for performance group
- Skilled, but not at current job
- Misled, or did not understand new job
- Form connections over life experiences
- Lay out clear objectives
- Regularly review success and areas for improvement



Senior Colleague

- Established successful colleague
- Student interactions problematic
- Directly addressed issue
- Institutional failure
- We hit everything, except Radical Candor



Audience Questions